

Key Account Manager (m/f/d)

Position: Full-time, permanent

Location: northern Germany

Reference: KAM northern Germany (please specify the reference when you are applying)

Starting date: As soon as possible

Who are we?

MYR Pharmaceuticals is a young German biotech company based in Bad Homburg. Our team office is international and dynamic, and we value flexibility and teamwork, as we believe they are the key to success. We are continuously working on creating a comfortable workplace in which ideas are shared and discussed freely. Our lead product, bulevirtide, has a unique and innovative mechanism of action of HBV/HDV entry inhibition. Bulevirtide has received PRIME status (Priority Medicines) at the EMA (European Medicines Agency) and breakthrough designation for treatment of chronic Hepatitis D at the FDA.

What and who are we looking for?

MYR Pharmaceuticals is growing and developing rapidly. Therefore, we are looking for more colleagues to strengthen our team! Our lead product, bulevirtide is expected to be approved for the treatment of chronic hepatitis D very soon. In order to present our product to the market and thus provide the patients who suffer from hepatitis D with it, we are looking for Key Account Managers (m/f/d).

Your profile

If you would be excited about launching a new product and you work well in teams, you have the prerequisites to fit our team! The following qualifications are required for you to be eligible for this position:

- Completed studies in natural sciences, medicine or pharmacy or an authorized status as a pharmaceutical consultant (Pharmaberater) in line with §75 AMG
- Independency, motivation, flexibility and thinking outside the box
- Negotiation skills
- Very good command of English both written and spoken
- Excellent command of German or French (depending on the location applying for)
- Willingness to travel and readiness for hotel stays
- Independency, motivation, flexibility and thinking outside the box

Advantages

- A doctoral degree
- Experience and/or customer contact in the hepatology, gastroenterology or infectiology field

Your tasks

As a contact person for our product in the field of hepatitis B/D, your area of responsibility would include:

- Identification and visits to medical and scientific centers
- Visits to pharmacists to present our product
- Introduction of our innovative product for treatment of chronic hepatitis D
- Building long-term relationships with healthcare professionals through face-to-face scientific information exchange
- Visits to physicians and resident specialists in the fields of hepatology, gastroenterology and infectiology
- Scientific explanation of hepatitis D, as well as the corresponding therapy, with a focus on bulevirtide
- Organization of regional training events and participation in national and international trainings and congresses
- Analysis of linked sales results in order to make strategic recommendations

What we offer

At MYR Pharmaceuticals we are looking for unique employees for our unique product. In our team, instead of building walls between different departments, we tear them down together.

In order to make you feel great working with us, we offer:

- A permanent position with the opportunity to develop quickly within the company
- An attractive fixed salary, with an addition of bonuses based on your performance
- A company car of the upper middle class, which you can also use privately

If this sounds interesting to you, and you see yourself as a part of our team, please get in touch with us without hesitation! Please send us your CV, letting us know which position and location you are applying for. We are looking forward to meeting you!

For any further information, please contact us via the E-Mail address which you can find below.

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